The Farmer Field and Business School (FFBS):

Addressing beliefs and behaviors for equitable agriculture outcomes

Salome Mhango Emily Hillenbrand

Mind the Gap: Exploring the Disparities Between Smallholder Farmer Practice and Potential

November 3, 2016, Washington, DC

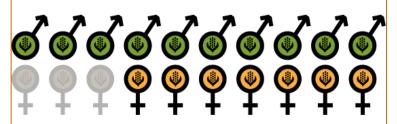


Gender disparities in the agriculture sector





The yield gap between men and women farmers averages around **20-30%** mostly due to differences in resource use



Given equal access to resources as men, women would achieve the same yield levels, boosting total agricultural output in developing countries by



This additional yield could reduce the number of undernourished people in the world by 100-150m or 12-17%

http://www.fao.org/gender/infographic/en/

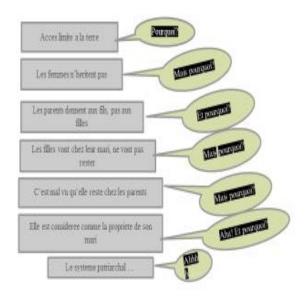
Problem tree: Land access



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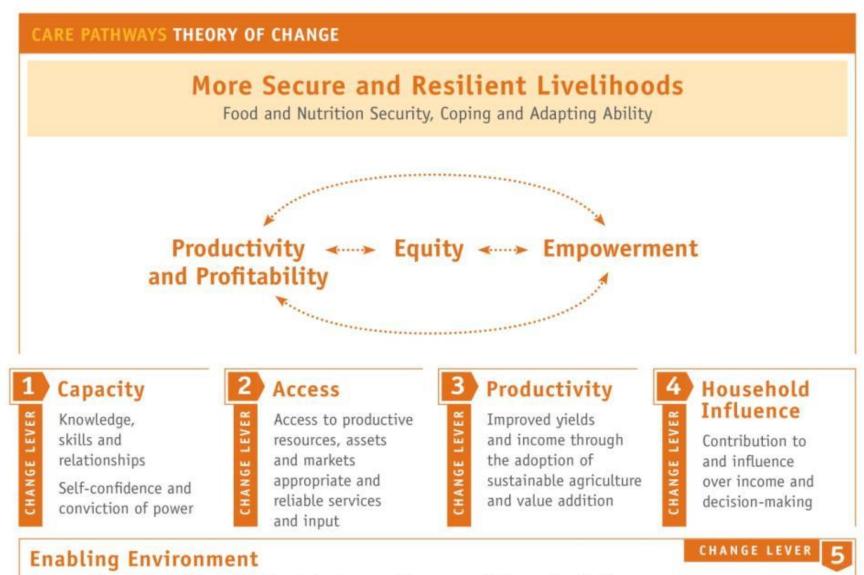
Beliefs and behaviors that undermine female farmers

Section States and



-246	Malawi	Tanzania	Ghana	Mali	Bangladesh	India
	Small trade businesses	Women are	Men are generally	All important	The severity of	Men have
	are seldom run by	"underneath"	uncomfortable		associated	"supreme" power in
	women alone; but	men because it	women work Wo	men are	taying	a number of
	rather in partnership	has always been~			ger times	important decision-
	with a husband or a	that way.	recognize II	nderneath" me	2 <i>n</i> gration	making areas.
	family member, even if		financial ben bec	ause it has alv	these	Women may be
	the woman is the one to		including res		wonnen	ridiculed verbally if
	initiate the business		for househol bee	n that way.	ed" to	they are seen as being
	idea and obtain start-		for some part		ts more	wrong in their
	up capital.		hunger period.	00 / 5 0110011101011,	mequently.	decision-making. It
				and girl's excision.		may seem to the
						outside like women
						are making decisions,
						but in reality they are not.
	Women's labor is paid	Women a	"If a woma	is 🔍	During difficult	Women sometimes
	less even for equal jobs.		educated and	worka	times, women	believe they are
	Both sexes justify this	–	eaucalea ana	WORKS	consume food of	"rubber stamping"
	stating that women	as weal	out of her hou	ise her ^r	lower quality than	what men are
	have domestic tasks		U C		others in their	saying on issues at
		to condu	husband will	not be bt	family.	the local level.
	they must do;	themselve	interested in	her in	Traditionally they	
	therefore, any paid	men do.	meresieu n	e.	serve everyone in	
	job they undertake		anymore	,,,	the family before	
	requires more time		decisi		eating themselves.	
	to complete.		though the community			
	-		may "frown" on that.			

Pathways Theory of Change



More positive and enabling attitudes, behaviors, social norms, policies and institutions

Farmer Field and Business School: An integrated approach





How Pathways participants visualized the importance of integration of the FFBS components



Farmer Field and Business School: Learning by doing











Soya ridging and compost application

Three treatments:

- 1) Best practice: no ridges, manure and mulching
- 2) Manure on one side of ridge only
- 3) Traditional practice: Ridges, open a trench, manure, and cover
- Time-savings: 90 to 8 days

3 variants allow women to ease into new practices, decide for themselves





Ghana: Income calculation for the soya treatments



Treatment	Yield (Kg/Ha)	Costs	Added Returns	% increase in earnings
No fertilizer	1167			
Actyva only	2218	315	736	113.6%
Green OK only	1749	110	472	329%
Inoculant + Actyva	1874	187.5	519.5	117%
Inoculant only	1570	35	368	951%

November 14, 2016

Nutrition : Testing new recipes and gender practices





November 14, 2016

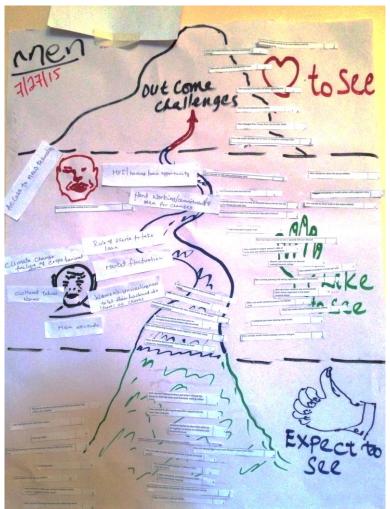


Changes in nutrition behaviors:

- Men and women eating together
- Women and children eating the good parts of the chicken
- Consuming (not selling) soya and groundnuts
- New soya recipes
- Men sharing cooking chores

Gender: Progressive steps and do-able actions







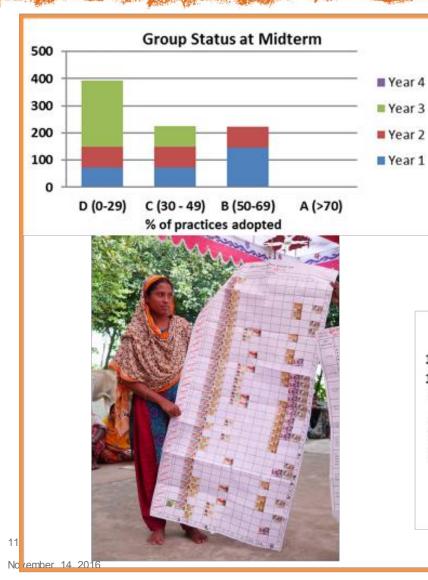
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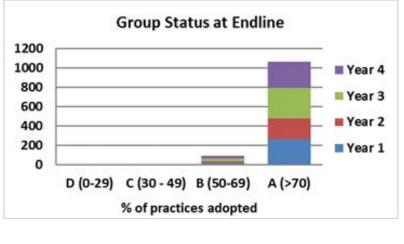


Participatory monitoring and evaluation: PPT

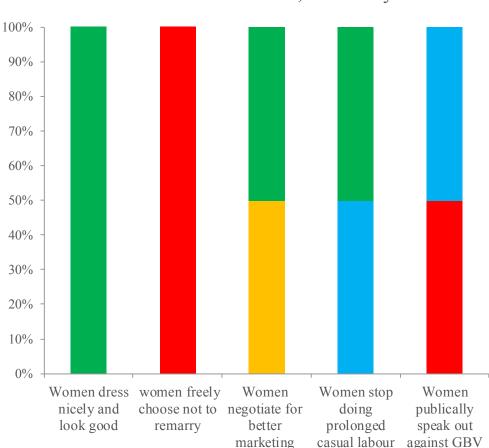








Gender Progress Marker Monitoring



Women: self confidence, autonomy and leadership





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Reflections on adoption of new practices

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Behavior change is...

- a process of cost-benefit calculations (including social costs and intangible benefits)
- more likely to happen when people can develop and test their own "treatments"
- not immediate but still measurable
- encouraged through group monitoring and data analysis
- easier when you identify context-specific, progressive, do-able practices



Addressing the gender norms seems to amplify the agriculture productivity and income benefits